

The Enterprise Perspective

GIF Information Seminar

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? *What's happening in the regions?*

Population Change by Region

	1996	2006	1996 - 2006
Border	407,295	467,327	14.7%
Midlands	205,542	251,380	22.3%
West	352,353	413,383	17.3%
Dublin	1,058,264	1,186,159	12.1%
Mid East	347,407	475,026	36.7%
Mid West	317,069	360,561	13.7%
South East	391,517	460,474	17.6%
South West	546,640	620,525	13.5%
State	3,626,087	4,234,835	16.8%

GVA per Capita in per region 1995-2003

	1995	2004	% Change
BMW	10,111	23,637	134%
Border	10,494	24,142	130%
Midland	9,288	21,553	132%
West	10,145	24,315	140%
S&E	14,433	35,727	148%
Dublin	16,962	43,314	159%
Mid East	12,273	23,973	95%
Mid West	12,650	30,300	140%
South East	11,345	26,510	134%
South West	14,193	39,734	180%
State	13,281	32,501	145%

Unemployment Levels by Region

	1997	2000	2006
Dublin	10.7%	3.0%	4.4%
South East	11.5%	4.9%	5.4%
Mid East	8.4%	3.4%	3.3%
Midlands	9.7%	4.6%	3.8%
South West	10.4%	3.9%	3.8%
Mid West	8.7%	3.9%	4.6%
West	9.8%	3.9%	4.5%
Border	13.2%	5.4%	5.2%

Estimated Average Wage per Employee

	1999 €	As a % of Dublin Wage	2004 €	As a % of Dublin Wage	% Change
Border	20,539	77%	29,812	86%	45%
Midland	17,486	66%	29,143	84%	67%
West	18,820	71%	27,505	79%	46%
Dublin	26,612	100%	34,676	100%	30%
Mid East	22,709	85%	31,028	89%	37%
Mid West	21,520	81%	32,077	93%	49%
South East	18,395	69%	27,823	80%	51%
South West	20,411	77%	30,436	88%	49%

Global Trends

- ? **New Markets and increased Global Competition**
- ? **Indigenous firms (even those serving local markets) are competing internationally**
- ? **New Global Business Models facilitated by Enabling Technologies**
- ? **Global Shift to Services**
- ? **Cities competing with Cities for Foreign Direct Investment**

What do Firms Need?

- ? Access to skilled work-force
- ? Access to Research & Development and Innovation
- ? Ease of Access to markets and customers
- ? Facilitating telecommunications infrastructures
- ? Access to networks: inter-linkages with firms, higher education institutes and government
- ? High quality of life - attractive to an internationally mobile workforce

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Critical Mass

Gateways Report - DoEHLG & Forfás

Key Characteristics of a Successful Gateway

- ? Economic Infrastructure
- ? Enterprise
- ? Labour Force, Skills, and RTDI
- ? Quality of Life
- ? Local Capacity and Leadership



Key Challenges to Developing Gateways

- ? Development involves a range of inter-linked factors - not only physical infrastructures
- ? Gateways contain a number of local authority areas adding to complexities
- ? The wide agenda requires engagement with other stakeholders and the private sector
- ? At National Level investment plans are largely 'stove-piped' by Government Department structures

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**Collaboration and
Coordination is Critical
for Successful Gateway
development**

In Summary

- ? Welcome the regional focus in the current NDP and recognition of importance of gateways as key drivers to regional growth
- ? Welcome GIF initiative as a key stimulus for coordination and accelerated development of gateways
- ? Agencies look forward to continuing to work effectively with local authorities and regional bodies

Thank You

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